## **On Truth Harry G Frankfurt**

#### David Widerker, Michael McKenna

On Truth Harry Frankfurt,2006-10-31 Having outlined a theory of bullshit and falsehood, Harry G. Frankfurt turns to what lies beyond them: the truth, a concept not as obvious as some might expect. Our culture's devotion to bullshit may seem much stronger than our apparently halfhearted attachment to truth. Some people (professional thinkers) won't even acknowledge true and false as meaningful categories, and even those who claim to love truth cause the rest of us to wonder whether they, too, aren't simply full of it. Practically speaking, many of us deploy the truth only when absolutely necessary, often finding alternatives to be more saleable, and yet somehow civilization seems to be muddling along. But where are we headed? Is our fast and easy way with the facts actually crippling us? Or is it all good? Really, what's the use of truth, anyway? With the same leavening wit and commonsense wisdom that animates his pathbreaking work On Bullshit, Frankfurt encourages us to take another look at the truth: there may be something there that is perhaps too plain to notice but for which we have a mostly unacknowledged yet deep-seated passion. His book will have sentient beings across America asking, The truth—why didn't I think of that?

On Bullshit Harry G. Frankfurt,2009-01-10 #1 New York Times bestseller Featured on The Daily Show and 60 Minutes The acclaimed book that illuminates our world and its politics by revealing why bullshit is more dangerous than lying One of the most prominent features of our world is that there is so much bullshit. Yet we have no clear understanding of what bullshit is, how it's distinct from lying, what functions it serves, and what it means. In his acclaimed bestseller On Bullshit, Harry Frankfurt, who was one of the world's most influential moral philosophers, explores this important subject, which has become a central problem of politics and our world. With his characteristic combination of philosophical acuity, psychological insight, and wry humor, Frankfurt argues that bullshitters misrepresent themselves to their audience not as liars do, that is, by deliberately making false claims about what is true. Rather, bullshitters seek to convey a certain impression of themselves without being concerned about whether anything at all is true. They quietly change the rules governing their end of the conversation so that claims about truth and falsity are irrelevant. Although bullshit can take many innocent forms, excessive indulgence in it can eventually undermine the bullshitter's capacity to tell the truth in a way that lying does not. Liars at least acknowledge that the truth matters. Because of this, bullshit is a greater enemy of the truth than lies are. Remarkably prescient and insightful, On Bullshit is a small book that explains a great deal about our time.

On Truth Harry G. Frankfurt,2010-05-25 Whatever benefits and rewards it may sometimes be possible to attain by bullshitting, by dissembling, or by sheer mendacity, societies cannot afford to tolerate anyone or anything that fosters a slovenly indifference to the distinction between true and false. In a world of spin, rhetoric, blagging and bullshitting, a basic level of scepticism and the impulse to question first impressions is widely considered a virtue. Yet the very purpose of such caution - the discernment of truth - has for some time been undermined by a postmodern generation of authors, journalists, historians and philosophers who categorically deny the existence of any exterior, objective truth, elevating instead the impenetrable subjectivity of the individual above all else. Blending philosophical insight with sheer common sense, Harry Frankfurt's incisive sequel to On Bullshit is a defence, a vindication, and a celebration of Truth. Whether concerning ourselves with work, pleasure, people or poetry, Frankfurt demonstrates that a belief in a basic notion of Truth is essential not just to our everyday involvement with the physical world, but to the concepts of identity, confidence, trust, conviction, society, and communication that endow our lives with meaning.

On Truth Harry Frankfurt,2006-10-31 Having outlined a theory of bullshit and falsehood, Harry G. Frankfurt turns to what lies beyond them: the truth, a concept not as obvious as some might expect. Our culture's devotion to bullshit may seem much stronger than our apparently halfhearted attachment to truth. Some people (professional thinkers) won't even acknowledge true and false as meaningful categories, and even those who claim to love truth cause the rest of us to wonder whether they, too, aren't simply full of it. Practically speaking, many of us deploy the truth only when absolutely necessary, often finding alternatives to be more saleable, and yet somehow civilization seems to be muddling along. But where are we headed? Is our fast and easy way with the facts actually crippling us? Or is it all good? Really, what's the use of truth, anyway? With the same leavening wit and commonsense wisdom that animates his pathbreaking work On Bullshit, Frankfurt encourages us to take another look at the truth: there may be something there that is perhaps too plain to notice but for which we have a mostly unacknowledged yet deep-seated passion. His book will have sentient beings across America asking, The truth—why didn't I think of that?

**The Importance of What We Care About** Harry G. Frankfurt,1988-05-27 A collection of thirteen seminal essays on ethics, free will, and the philosophy of mind, first published in 1988.

The Reasons of Love Harry G. Frankfurt, 2009-01-13 From the author of the #1 New York Times bestseller On Bullshit, a profound meditation on how and why we love In The Reasons of Love, leading moral philosopher and bestselling author Harry Frankfurt argues that the key to a fulfilled life is to pursue wholeheartedly what one cares about, that love is the most authoritative form of caring, and that the purest form of love is, in a complicated way, self-love. Through caring, we infuse the world with meaning. Caring provides us with stable ambitions and concerns, and it shapes the framework of aims and interests within which we lead our lives. Love is a nonvoluntary, disinterested concern for the flourishing of what we

love—and self-love, as distinct from self-indulgence, is at heart of this concern. The most elementary form of self-love is no more than the desire to love, and self-love is simply a commitment to finding meaning in our lives.

Taking Ourselves Seriously and Getting It Right [DECKLE EDGE] Harry G. Frankfurt, 2006-09-18 Harry G. Frankfurt begins his inquiry by asking, What is it about human beings that makes it possible for us to take ourselves seriously? Based on The Tanner Lectures in Moral Philosophy, Taking Ourselves Seriously and Getting It Right delves into this provocative and original question. The author maintains that taking ourselves seriously presupposes an inward-directed, reflexive oversight that enables us to focus our attention directly upon ourselves, and [it] means that we are not prepared to accept ourselves just as we come. We want our thoughts, our feelings, our choices, and our behavior to make sense. We are not satisfied to think that our ideas are formed haphazardly, or that our actions are driven by transient and opaque impulses or by mindless decisions. We need to direct ourselves—or at any rate to believe that we are directing ourselves—in thoughtful conformity to stable and appropriate norms. We want to get things right. The essays delineate two features that have a critical role to play in this: our rationality, and our ability to love. Frankfurt incisively explores the roles of reason and of love in our active lives, and considers the relation between these two motivating forces of our actions. The argument is that the authority of practical reason is less fundamental than the authority of love. Love, as the author defines it, is a volitional matter, that is, it consists in what we are actually committed to caring about. Frankfurt adds that The object of love can be almost anything—a life, a quality of experience, a person, a group, a moral ideal, a nonmoral ideal, a tradition, whatever. However, these objects and ideals are difficult to comprehend and often in conflict with each other. Moral principles play an important supporting role in this process as they help us develop and elucidate a vision that inspires our love. The first section of the book consists of the two lectures, which are entitled Taking Ourselves Seriously and Getting It Right. The second section consists of comments in response by Christine M. Korsgaard, Michael E. Bratman, and Meir Dan-Cohen. The book includes a preface by Debra Satz.

On Inequality Harry G. Frankfurt, 2015-09-29 From the author of the #1 New York Times bestseller On Bullshit, the case for worrying less about the rich and more about the poor Economic inequality is one of the most divisive issues of our time. Yet few would argue that inequality is a greater evil than poverty. The poor suffer because they don't have enough, not because others have more, and some have far too much. So why do many people appear to be more distressed by the rich than by the poor? In this provocative book, the #1 New York Times bestselling author of On Bullshit presents a compelling and unsettling response to those who believe that the goal of social justice should be economic equality or less inequality. Harry Frankfurt, one of the most influential moral philosophers in the world, argues that we are morally obligated to eliminate poverty—not achieve equality or reduce inequality. Our focus should be on making sure everyone has a sufficient amount to live a decent life. To focus instead on inequality is distracting and alienating. At the same time, Frankfurt argues that the conjunction of vast wealth and poverty is offensive. If we dedicate ourselves to making sure everyone has enough, we

may reduce inequality as a side effect. But it's essential to see that the ultimate goal of justice is to end poverty, not inequality. A serious challenge to cherished beliefs on both the political left and right, On Inequality promises to have a profound impact on one of the great debates of our time.

**Necessity, Volition, and Love** Harry G. Frankfurt,1999 Essays examining foundational metaphysical and epistemological issues concerning Descartes, moral philosophy, and philosophical anthropology.

Demons, Dreamers, and Madmen Harry G. Frankfurt,2009-01-10 From the author of the #1 New York Times bestseller On Bullshit, a landmark account of Descartes, reason, and truth In this classic work, philosopher and bestselling author Harry Frankfurt provides a compelling analysis of the question that not only lies at the heart of Descartes's Meditations, but also constitutes the central preoccupation of modern philosophy: on what basis can reason claim to provide any justification for the truth of our beliefs? Demons, Dreamers, and Madmen provides an ingenious account of Descartes's defense of reason against his own famously skeptical doubts that he might be a madman, dreaming, or, worse yet, deceived by an evil demon into believing falsely. Frankfurt's masterful and imaginative reading of Descartes's seminal work not only stands the test of time; one imagines Descartes himself nodding in agreement.

Truth Simon Blackburn,2005-07-30 The author of the highly popular book Think, which Time magazine hailed as the one book every smart person should read to understand, and even enjoy, the key questions of philosophy, Simon Blackburn is that rara avis--an eminent thinker who is able to explain philosophy to the general reader. Now Blackburn offers a tour de force exploration of what he calls the most exciting and engaging issue in the whole of philosophy--the age-old war over truth. The front lines of this war are well defined. On one side are those who believe in plain, unvarnished facts, rock-solid truths that can be found through reason and objectivity--that science leads to truth, for instance. Their opponents mock this idea. They see the dark forces of language, culture, power, gender, class, ideology and desire--all subverting our perceptions of the world, and clouding our judgement with false notions of absolute truth. Beginning with an early skirmish in the war--when Socrates confronted the sophists in ancient Athens--Blackburn offers a penetrating look at the longstanding battle these two groups have waged, examining the philosophical battles fought by Plato, Protagoras, William James, David Hume, Hans-Georg Gadamer, Jacques Derrida, Michel Foucault, Richard Rorty, and many others, with a particularly fascinating look at Nietzsche. Among the questions Blackburn considers are: is science mere opinion, can historians understand another historical period, and indeed can one culture ever truly understand another. Blackburn concludes that both sides have merit, and that neither has exclusive ownership of truth. What is important is that, whichever side we embrace, we should know where we stand and what is to be said for our opponents.

**The Truth About Being a Leader** Karen Otazo, 2006-11-02 When it comes to effective leadership, everyone has an opinion. But you don't need opinions: you need proven, real-world solutions, based on facts and evidence. That's what The

Truth About Being a Leader delivers: high-power leadership techniques you can use every day, whether you lead one person or 100,000. Dr. Karen Otazo has spent more than 20 years coaching executives in virtually every type of organization. She's worked personally with more than 2,000 individuals, from interns to CEOs. Now, drawing on hundreds of secret leadership feedback reports, she reveals what actually works—and doesn't work— when it comes to being a great leader. You'll find simple, easy-to-use techniques for smoothly assuming new leadership roles...honing your style...maximizing your impact...crafting a vision, shaping strategies, and getting buy-in... using power wisely...handling tough coaching and feedback sessions...avoiding leadership pitfalls... strengthening key leadership relationships...inspiring people, building world-class teams, and achieving outstanding results. Prepare for the toughest challenges of leadership Widen your "mental bandwidth" in seven key areas Get beyond the numbers Learn how to use all your resources, tangible and intangible Sharpen your vision, and communicate it crisply Engage, motivate, and inspire all your audiences Don't let stress impact your performance Manage your stress, manage your energy Use power wisely, and choose your battles Apply the right touch: not too light, not too heavy-handed Grow your people, grow your team Develop outstanding people, achieve outstanding results Leaders aren't born, they're made... and you can make yourself a great leader, starting today! This book's 52 proven leadership principles and bite-size, easy-to-use techniques that work!

What's the Use of Truth? Richard Rorty, Pascal Engel, 2007 American pragmatist Rorty and the French analytic philosopher Engel present their radically different perspectives on truth and its correspondence to reality. What's the Use of Truth? is a rare opportunity to experience each side of this impassioned debate clearly and concisely.

Love, Reason, and Will Anthony Rudd, John Davenport, 2015-10-22 Love, Reason, and Will: Kierkegaard After Frankfurt introduces and investigates themes common to Harry G. Frankfurt and Søren Kierkegaard, focusing particularly on their understanding of love. Several distinguished contributors argue that Kierkegaard's insights about love, volition, and identity can help us to evaluate aspects of Frankfurt's well-known arguments about love and caring; similarly, Frankfurt's analyses of the higher-order will, valuing, and self-love help clarify themes in Kierkegaard's Works of Love and other books. By bringing these two key thinkers into conversation with each other, we may glean a new understanding of the structure of love, reasons for love or deriving from loving, and more broadly, the central ethical questions of how to live and to develop an authentic identity and meaningful life. Love, Reason, and Will will appeal to readers interested in the philosophy of action and emotions, continental thought (especially in the existential tradition), the study of character in psychology, and theological work on neighbor-love and virtues.

**Contours of Agency** Sarah Buss,Lee Overton,2002 A wide range of philosophical essays informed by the work of Harry Frankfurt, who offers a response to each essay.

**Leibniz** ,1972

Assholes Aaron James, 2012-10-30 In the spirit of the mega-selling On Bullshit, philosopher Aaron James presents a theory of the asshole that is both intellectually provocative and existentially necessary. What does it mean for someone to be an asshole? The answer is not obvious, despite the fact that we are often personally stuck dealing with people for whom there is no better name. Try as we might to avoid them, assholes are found everywhere—at work, at home, on the road, and in the public sphere. Encountering one causes great difficulty and personal strain, especially because we often cannot understand why exactly someone should be acting like that. Asshole management begins with asshole understanding. Much as Machiavelli illuminated political strategy for princes, this book finally gives us the concepts to think or say why assholes disturb us so, and explains why such people seem part of the human social condition, especially in an age of raging narcissism and unbridled capitalism. These concepts are also practically useful, as understanding the asshole we are stuck with helps us think constructively about how to handle problems he (and they are mostly all men) presents. We get a better sense of when the asshole is best resisted, and when he is best ignored—a better sense of what is, and what is not, worth fighting for.

Moral Responsibility and Alternative Possibilities David Widerker, Michael McKenna, 2006 This book explores an important issue within the free will debate: the relation between free will and moral responsibility. In his seminal article Alternate Possibilities and Moral Responsibility, Harry Frankfurt launched a vigorous attack on the standard conception of that relation, questioning the claim that a person is morally responsible for what she has done only if she could have done otherwise. Since then, Frankfurt's thesis has been at the center of philosophical discussions on free will and moral responsibility. Moral Responsibility and Alternative Possibilities, edited by David Widerker and Michael McKenna, draws together the most recent work on Frankfurt's thesis by leading theorists in the area of free will and responsibility. As the majority of the essays appear here for the first time, Moral Responsibility and Alternative Possibilities offers the newest developments in this important debate.

**People Like Her** Ellery Lloyd,2021-01-12 Beyond being a brilliant skewering of social media and influencer culture, People Like Her is, quite simply, a damn good thriller . . . . The novel reads like Gone Girl on steroids in all the best ways."—BookReporter "Breathlessly fast, brilliantly original. Bravo, Ellery Lloyd!"—Clare Mackintosh, New York Times bestselling author of After the End From the New York Times bestselling author of The Club, a razor-sharp, wickedly smart suspense debut about an ambitious influencer mom whose soaring success threatens her marriage, her morals, and her family's safety. Followed by Millions, Watched by One To her adoring fans, Emmy Jackson, aka @the\_mamabare, is the honest "Instamum" who always tells it like it is. To her skeptical husband, a washed-up novelist who knows just how creative Emmy can be with the truth, she is a breadwinning powerhouse chillingly brilliant at monetizing the intimate details of their family life. To one of Emmy's dangerously obsessive followers, she's the woman that has everything—but deserves none of it. As Emmy's

marriage begins to crack under the strain of her growing success and her moral compass veers wildly off course, the more vulnerable she becomes to a very real danger circling ever closer to her family. In this deeply addictive tale of psychological suspense, Ellery Lloyd raises important questions about technology, social media celebrity, and the way we live today. Probing the dark side of influencer culture and the perils of parenting online, People Like Her explores our desperate need to be seen and the lengths we'll go to be liked by strangers. It asks what—and who—we sacrifice when make our private lives public, and ultimately lose control of who we let in. . . .

**Demagogue for President** Jennifer Mercieca, 2020-07-07 Winner, Bronze, 2020 Foreword Indies, Political and Social Sciences Winner, 2021 PROSE Award for Government & Politics Deserves a place alongside George Orwell's 'Politics and the English Language'.... one of the most important political books of this perilous summer.—The Washington Post A mustread—Salon Highly recommended—Jack Shafer, Politico Featured in The Best New Books to Read This Summer and Lit Hub's Most Anticipated Books of 2020—Literary Hub Historic levels of polarization, a disaffected and frustrated electorate, and widespread distrust of government, the news media, and traditional political leadership set the stage in 2016 for an unexpected, unlikely, and unprecedented presidential contest. Donald Trump's campaign speeches and other rhetoric seemed on the surface to be simplistic, repetitive, and disorganized to many. As Demagogue for President shows, Trump's campaign strategy was anything but simple. Political communication expert Jennifer Mercieca shows how the Trump campaign expertly used the common rhetorical techniques of a demagogue, a word with two contradictory definitions—"a leader who makes use of popular prejudices and false claims and promises in order to gain power" or "a leader championing the cause of the common people in ancient times" (Merriam-Webster, 2019). These strategies, in conjunction with postrhetorical public relations techniques, were meant to appeal to a segment of an already distrustful electorate. It was an effective tactic. Mercieca analyzes rhetorical strategies such as argument ad hominem, argument ad baculum, argument ad populum, reification, paralipsis, and more to reveal a campaign that was morally repugnant to some but to others a brilliant appeal to American exceptionalism. By all accounts, it fundamentally changed the discourse of the American public sphere.

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